



## North Carolina Reps Cultivate New Market

Pictured from left to right:  
Roland Cox and Terry Creech



Sales for Gerkin products in North Carolina have been strong this past year, thanks to the addition of two seasoned sales professionals.

Terry Creech and Roland Cox joined the Gerkin sales team in April of 2005. Both gentlemen were employees of a competing window and door company that was sold and consolidated operations in another part of the country. Terry and Roland have been selling windows and doors for over 25 years each and have made a smooth transition into the Gerkin line.

In less than a year North Carolina has become one of our strongest regions outside of our home territory! Many of their loyal customers have followed Roland and Terry to the Gerkin line. They have opened up over 50 active dealers since April 2005 and look to have a strong year in 2006!

Terry and Roland are working independent of each other. Roland is covering the western half of the state under the name, Landmark Sales of North Carolina and Terry is covering the eastern side under the name Terry Creech Sales Company. Both offer the "Rhino" commercial windows and our "Classic and Uniquely Yours" storm doors.

Congratulations to Terry and Roland on joining the Gerkin team and representing our product with professionalism!

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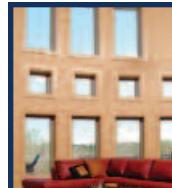
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# product innovations:

## Rhino Commercial Window Displays Now Available



Gerkin has developed a new display program for commercial window distributors. The displays are among the most impressive commercial displays available today!

Distributors have their choice of "active" or "modular" displays. Active displays are versatile and can be configured in numerous arrangements. Each display contains a spinning window wall for a 360-degree view. Display walls can be added or changed with the use of the easy hinge pin system.

Modular displays allow for the flexibility needed to show the versatility of the Rhino line. Each wall has the ability to show one or multiple window configuration options to fit in the showroom.

This variety of display options is a great way to increase the visibility of Gerkin quality Rhino windows!

There are great distributor display incentives. Ask Gerkin for details.

## Plant Supervisory Crew

Gerkin's plant supervisory crew is responsible for quality production from raw material receiving to final product delivery throughout the United States and Canada.

Our plant supervisory crew works closely with our design and engineering staff to ensure you receive quality products, and with our customer service and sales force to make sure you get the products you want delivered on-time.

### Top left to right

Shane Fuller  
19 Years Service  
Insulated Glass Production Manager

Ken Gerdes  
18 Years Service  
Rhino Aluminum Window Production Manager

Dave Blatchford  
35 Years Service  
Shipping & Warehouse Manager

Todd Shufelt  
12 Years Service  
Storm Door Production Manager

**Bottom left to right**  
Randy Bottorff  
14 Years Service  
Receiving Manager

Randy Anderson  
26 Years Service  
Comfort Series Vinyl Production Manager

John Miller  
8 Years Service  
Maintenance Manager

Mike Rohlfsen  
6 Years Service  
Night Shift Manager



feature department:

# product showcase:



4300  
4600  
4800



## Comfort Series 4300 Casement

When you're looking for the best of the best, the Comfort Series 4300 casement windows can't be beat! These windows are the envy of our competition since our casements have air infiltration ratings that are tighter than some of our competitor's fixed windows!

One of the most important features of the casement window is the operating mechanism. After all, if the window doesn't open and close with ease, it won't be a customer favorite. That's why we installed roto crank hardware with unbelievable leverage and power. The days of sticking sashes are gone with this hardware! We also include a foldaway handle, which is standard on all casements.

With twenty-one chambers of fusion-welded vinyl, this casement has uncommon strength, warmth and overall long-term performance characteristics. We seal the 4300 with two heavy compression bulbs and a third secondary exterior seal that seals out the weather before the interior compression seals even have to work!

To ensure the tightest possible full perimeter seal, we use a multi-point lock system along with interlocking hinge side locks. If you're looking for a weakness in this window, you won't find one!

The 4300 will impress the most discriminating customer. For the best in performance and operation, the 4300 Comfort Series casement is the ultimate choice!

## Comfort Series 4600 Swing Patio Door

When only the best will do, Gerkin is the right choice when looking at swing patio doors! We offer single swing, atrium style and French style doors. These doors are terrific performers with some very unique standard features. All doors come with multi-point locks and deadbolt for a secure and tight fit. They also have adjustable hinges! The weather-stripping used is a compression seal that is used around the full perimeter of the door including the sill! Most door sills use friction seals, which aren't nearly as tight.

True to Gerkin form, all stiles and rails are aluminum reinforced for a structure that can't be beat!

All Gerkin swing doors include low E glass with argon gas as a standard feature.

When great looks and terrific performance are at the top of your priority list for swing patio doors, Gerkin has the right product!

## Comfort Series 4800 Double Hung

The 4800 is quite possibly the tightest double hung of any double hung made today!

Our double hung features a patented "candy cane" operating jamb stop which seals the ends of the interlock rail with perfection! No other double hung has it. We have taken the weakest link in double hung performance and have made it the tightest area of the window! To compliment this patented performance, we have included three or more weather seals in every area where the sash makes a connection with the frame, including the interlock!

Gerkin traditionally seeks to build in long-term performance with all windows and doors. That's why we use multi-chambered fusion welded vinyl along with multiple areas of internal aluminum reinforcements. The 4800 works best when the weather conditions are at their worst. All sash members have full perimeter internal aluminum reinforcements. This extra structure restricts sash deflection under strong wind loads and thus allows all three weather seals to stay firmly connected for unsurpassed performance!

Before a double hung window is to be considered a great window, it first must operate like a champ! That's why we offer "assist operated" block and tackle balances for easy opening and closing as well as an easy tilt in sash feature for effortless cleaning.

The appearance of this window will impress all who see it! It's slimline beveled frame appearance and equal lite sash offers maximum open viewing.

Whether it's a replacement window you need or a window for an addition or new house, the 4800 double hung offers all the bells and whistles along with great performance that you would expect from Gerkin and then some!

# project showcase:



The Tufty's selected our sandstone color for their windows, which gave them a warmer natural tone to compliment their homes color scheme.

## Sioux City Business Leader Chooses Gerkin Vinyl

Sioux City business man Cliff Tufty and his wife Jean moved into their beautiful new home in the fall of 2005. It features Gerkin Comfort Series Vinyl Windows. The house is highlighted with amazing views through the use of spacious fixed and casement window designs. The Tufty's selected our sandstone color for their windows, which gave them a warmer natural tone to compliment their homes color scheme. Our Sandstone is a unique color in the vinyl window industry. Gerkin factory mulled several multi-lite windows into individual openings, which gave the Tufty's an impressive amount of light into their living areas. The Tufty's chose builder Paul Donaldson- D&D Construction to build their beautiful home. Donaldson has been a long time user of Gerkin products and a veteran builder of quality homes in the Siouxland region.

All windows featured on this house include our Low E squared glass with argon gas. The windows are Energy Star approved, AAMA certified and NFRC rated for optimum overall performance.

### Quality since 1932

Our mission is to manufacture high quality window and door products that are value priced, thermally efficient and low maintenance. Throughout our history we have established ourselves as an innovator in the design and manufacturing capability of insulated windows and doors. Stringent product testing and innovative design has allowed our products to evolve as market and consumer needs change, bringing you the quality, maintenance-free products you desire. We also publish our AAMA test results to back up our claims of product performance and quality.

Our commitment:



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